

Message Text

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15

ORIGIN NEA-09

INFO OCT-01 ISO-00 EB-07 COME-00 DOTE-00 RSC-01 /018 R

DRAFTED BY NEA/RA:HMONTGOMERY:CFE

APPROVED BY NEA/AFN:MWWILEY

EB/CBA:PO'CONNOR (INFO)

COMMERCE/CAGNE:LJENSEN (PHONE)

NEA/AFN:DLMACK

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R 242220Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY TUNIS

INFO AMEMBASSY TRIPOLI

UNCLAS STATE 017631

E.O. 11652: N/A

TAGS: BPRO,TS

SUBJECT: BUSINESS PROPOSAL: TUNIS-TRIPOLI RAILROAD

1. J.E. LINDEN, PRESIDENT, DE LEUW, CATHER INTERNATIONAL, CONSULTING ENGINEERS, CHICAGO (SUBSIDIARY OF TRW OF CLEVELAND) HAS REQUESTED EMBASSY PROVIDE ALL APPROPRIATE ASSISTANCE IN SUPPORT DE LEUW PROPOSAL TO JOINT TUNISIAN-LIBYAN RAILROAD COMMISSION FOR TECHNICAL STUDY AND DESIGN 500 KILOMETER TUNIS-GABES-TRIPOLI RAILROAD CONNECTION.

2. LINDEN UNDERSTANDS THAT DE LEUW IS ONLY U.S. FIRM AMONG 28 COMPANIES UNDER CONSIDERATION. (OTHERS ARE EUROPEAN.) BIDS REPORTED TO RANGE FROM DOLS. 1 MILLION TO DOLS. 12 MILLION. ALTHOUGH DE LEUW OFFER IN UPPER HALF OF RANGE, LINDEN CONSIDERS CHANCES ARE GOOD IN VIEW FIRM'S EXTENSIVE EXPERIENCE IN PROJECTS WITH VIRTUALLY EVERY MAJOR U.S. RAILROAD AND SEVERAL ABROAD INCLUDING STATE RR OF THAILAND AND PHILIPPINES RR.

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3. TUNISIAN DECISION EXPECTED FEBRUARY 15. LINDEN

WOULD APPRECIATE AMBASSADOR RECEIVING DE LEUW OFFICER
FOR DISCUSSIONS TO ACQUAINT EMBASSY WITH PROJECT

WITH VIEW TO APPROPRIATE EMBASSY REPRESENTATIONS TO
TUNISIAN AUTHORITIES IN SUPPORT OF DE LEUW. DE LEUW
OFFICER WILL CONTACT AMBASSADOR FOR APPOINTMENT WITHIN
FEW DAYS.

4. IF DE LEUW IS ONLY U.S. FIRM UNDER CONSIDERATION,
REQUEST EMBASSY GIVE DE LEUW FULL SUPPORT. INGERSOLL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE017631
Document Source: CORE
Document Unique ID: 00
Drafter: HMONTGOMERY:CFE
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750028-0699
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750121/aaaaaspy.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 09 APR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 APR 2003 by RuthemTJ>; APPROVED <18 FEB 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUSINESS PROPOSAL: TUNIS-TRIPOLI RAILROAD
TAGS: BPRO, TS
To: TUNIS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006